



Semira Khaleeli

Senior Facilitator/Sales

Experience & Specialities:

Semira is a trainer & coach in sales, communication skills, presentation skills, executive presence and image management. She has 20 years of experience in hospitality, marketing, sales, consulting with India's blue-chip hotel brands which include the Taj, the Oberoi, the Leela, The Park and Keys Hotels.

Semira has conducted programs across industries on - Selling skills, SPIN Selling, Consultative Selling, Communication skills for Sales Professionals (DISC), Selling through Storytelling, Virtual Selling Skills, Advanced Communication skills, Personal Effectiveness, Time Management, Personal branding, Personal Impact & Executive Presence, Teamwork (DISC), Social Intelligence, Presentation skills, Campus to corporate. She has helped various organizations create effective sales scripts which were used in telesales processes across.

Some of the institutions and companies she has been associated with – Godrej, CARE Ratings, CRISIL, HDFC Home Loans, Cleanmax Solar, Ultratech, VIP Industries, Siemens, Times of India, Vedic Village Hotel & Resort, NRB Bearings, Lawrence & Mayo, Netrika Investigations, Zicom Security, DB Realty, Gokuldharm Real Estate Development, Real Gem Buildtech, Regus, Electrotherm Ltd, Shaze, Zuri Hotels & Resorts, Lodha builders, Akamai, Honeywell, Regal Shoes, Khaitan & Co., Midmark, Nexus Malls, Baja Allianz, Avanta.

Certifications:

Semira is a Sales, Communications & Behavioral Skills Trainer, Licensed NLP Practitioner, Certified DISC Trainer (Strengths cape – Wiley USA), TISS Certified Trainer, Certified Image Management Specialist (Image Consulting Business Institute) and Enneagram Practitioner.

In addition to being a Certified Coach (Growmore Avenues) and a TISS Certified Trainer, she is also a Licensed NLP Practitioner (Alphastars & W3 Success Academy), Certified DISC Trainer (Strengthscape), Certified Image Management Specialist (Image Consulting Business Institute), MapsTell Guide, EI Practitioner (Mind Coaching academy) and Enneagram Practitioner (Atiitya Consulting).